



The Opti-Use System:

The Right Product for the Right Need



ReadyBath

Stored in Medline's Intelligent Warmer and used exclusively for patient bathing.

- pH balanced and hypoallergenic to help promote healthy skin
- A unique blend of cleansers and moisturizers provide superior skin care
- Antibacterial products help kill germs and eliminate odors



ReadyCleanse

Soothing bedside wipes designed for incontinence and quick clean-ups

- Gentle pH balanced formula
- 24 count package to reduce waste
- Economical alternative for quick clean-ups
- Available with and without Dimethicone

Optimal Product Utilization Supported by ReadyTrac and Guaranteed with ReadyCap

ReadyTrac:

- Helps eliminate potential over-use of bathing systems
- Determines optimal ReadyBath expense customized to your facility
- Provides a management tool to monitor utilization

ReadyCap:

- Provides peace of mind knowing budgets are within your control
- Guaranteed savings
- No risk, no strings attached

"We chose Medline because they seemed to 'get-it.' They understood it was not the clinical issues that previously prevented our adopting a waterless bathing system. Rather, it was our concern regarding the financial impact. They impressed us with their programs which assured we will work together to properly use their products."

ReadyTrac Post Opti-Use Implementation Utilization Review

Sara Nicole Health System
ReadyTrac Post Opti-Use Implementation Utilization Reviews

	Initial Assessment	1 Month Assessment	3 Month Assessment	6 Month Assessment
ReadyBath	250	250	250	250
ReadyCleanse	100	100	100	100
Total	350	350	350	350

Opti-Use Assessment

	1 Month	3 Month	6 Month
ReadyBath Cost/Case	\$1.00	\$1.00	\$1.00
ReadyCleanse Cost/Case	\$0.50	\$0.50	\$0.50
Annual Cost of Opti-Use System	\$11,400	\$11,400	\$11,400
Annual Cost of System Cost	\$11,400	\$11,400	\$11,400
Annual Savings by Converting to Opti-Use	\$0.00	\$0.00	\$0.00

ReadyCap Review

	1 Month	3 Month	6 Month
ReadyBath Cost/Case	\$1.00	\$1.00	\$1.00
ReadyCleanse Cost/Case	\$0.50	\$0.50	\$0.50
Annual Cost of Opti-Use System	\$11,400	\$11,400	\$11,400
Annual Cost of System Cost	\$11,400	\$11,400	\$11,400
Annual Savings by Converting to Opti-Use	\$0.00	\$0.00	\$0.00

THANK YOU FOR PROVIDING MEDLINE WITH THE OPPORTUNITY TO BATH THE RIGHT TO WORK FOR YOU!

To Order Call 1-800-MEDLINE or go to www.medline.com

Intelligent Warmer

Engineered for Safety and Maximum Patient Comfort

New!



Medline's exclusive, new Intelligent Warmer features state-of-the-art technology designed to do more than warm the bathing product for patient comfort. The Intelligent Warmer is smart enough to track first-in, first-out (FIFO) product utilization in order to assure high quality bathing. This sequencing technology is easily identifiable to the caregiver via an intuitive light and sound interface. The Intelligent Warmer also provides electronic reporting of product usage to help manage the optimal product utilization and meet your budgetary targets.

- Data downloading for reporting
- FIFO sequencing
- Modular components minimize downtime
- Self-cleaning mode
- Diagnostic reporting capabilities
- UL and cUL listed



Red light indicates ReadyBath is ready for use

Item No.	Description
MSCWARMER24S	Capacity = 24 packages
MSCWARMER12S	Capacity = 12 packages

ReadyBath Usage Report

Hospital < name >
Warmer model <xxS>, serial no. <Esx-xxxxx>
Sales Rep < name >, < phone no. >

Report Date
< Date >



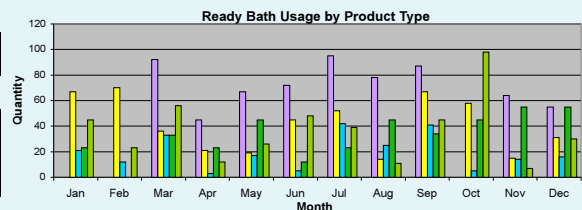
Continuous past 12 Months

1-800-medline

Monthly ReadyBath Usage	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
Bath Usage (Primary product type "Pd 1")			92	45	67	72	95	78	87		64	55	655
Bath Usage (Second product type "Pd 2")	67	70	36	21	19	45	52	14	67	58	15	31	495
Bath Usage (Third product type "Pd 3")	21	12	33	3	17	5	42	25	41	5	14	16	234
Bath Usage (Fourth product type "Pd 4")	23		33	23	45	12	23	45	34	45	55	55	393
Bath Usage (Fifth product type "Pd 5")	45	23	56	12	26	48	39	11	45	98	7	30	440
Average Insertion Time (hours)	22.3	32.6	46.4	78.9	56.5	33.6	23.5	39.4	86.4	45.6	23.2	33.1	
Longest Insertion Time (hours)	47.8	544.6	39.5	142.7	120.2	67.7	44.9	30.4	148.6	57.7	43.7	87.4	
# Bath's inserted beyond quality assurance time	0	0	0	3	3	0	0	2	8	0	0	0	16
Shortage Insertion Time (hours)	12.3	3.4	1.4	2.6	0.3	0.9	1.4	2.4	0.2	4.6	12.4	3.6	
# Bath's inserted less than required time	0	0	0	0	1	4	0	0	1	0	0	0	6

Annual and Running Totals	
Total Bath Product Throughput last 12 months	2217
Total Bath Product Throughput (Since Installation)	5062
Total weeks unit operation	85

Tech & Operational Diagnostics	
Average Product Chamber Temperature F/C	124/51
Highest Product Chamber Temperature F/C	126/52
Current Motor Temperature F/C	115/46
Highest Motor Temperature F/C	120/49
Current Mixing Chamber Temperature F/C	132/56
Highest Mixing Chamber Temperature F/C	133/56



Tech Level Access: count and date stamps (5)	5	4/23/04	12/11/03	8/17/03	6/12/02	10/12/02
Set Temp Adjustments: count & date stamps (5)	2	12/11/03	8/17/03			
Clean Cycle: count & date stamps (5)	3	2/11/05	4/23/04	6/22/03		
Alarm event Record: count and type (5)	5	Blower	Hi Temp	Software	Heater	Sensor3
Alarm event Record: date stamp (5)		02/08/05	01/14/05	10/12/02	03/28/02	01/07/02

Product Heated Quality	
Optimum Heated Product	99.01%
Extended Heated Product	0.72%
Under Heated Product	0.27%



1-800-MEDLINE / www.medline.com

©2006 Medline Industries, Inc. Medline and ReadyBath are registered trademarks of Medline Industries, Inc. One Medline Place, Mundelein, IL 60060

MKT206028/LIT329/10M/4PRK



ReadyBath® Bathing Systems and Premoistened Wipes

Bathing System Management
to Lower Your Costs





Clinicians and Patients Agree: Disposable Bathing Systems Offer Excellent Patient Care

A complete system for patient bathing needs

"The best advice is to eliminate water where possible. This will greatly decrease chances of contamination. Replace all water-containing devices with those that do not require water to work..."

Burns, S.

"Water: Is it a Breeding Grounds for Bacteria in your Facility?"

Infection Control Today,
October 2002



ReadyBath provides your patients with superior care while eliminating infection control and skin care issues. However, if the product is used for non-bathing applications, then the expected cost savings may never materialize. Medline has the answer!

ReadyBath, when used properly, is the right choice for patients and staff.

ReadyBath replaces the numerous products needed for soap and water bathing with one, easy-to-use package of pre-moistened, pH balanced and hypoallergenic washcloths. Beyond convenience, ReadyBath will clean, moisturize and condition the skin.

ReadyBath reduces infection control risks associated with soap and water basin baths.

ReadyBath improves patient care by eliminating the need for re-useable plastic basins that have been shown to increase exposure to harmful bacteria.

ReadyBath significantly improves skin care when compared to soap and water baths, which are known to be harmful to the skin acid mantle.

ReadyBath improves skin care by eliminating the harsh soaps, washcloths and towels that are known to damage the skin. ReadyBath contains special moisturizers and conditioners that improve skin condition.

ReadyBath reduces nursing time but increases patient care.

ReadyBath saves valuable nursing time by eliminating the need to gather multiple products, running water to temperature, patient drying and clean-up. Additional time is saved because applying moisturizing lotion to the patient's skin after bathing is not required.

At What Cost?

Misuse of bathing systems increases cost.

Annual costs can easily exceed budget when bathing systems are used improperly.

What is misuse?

Expensive bathing cloths are not economical for simple clean-ups or when used as incontinent wipes.

Misuse can add additional cost to a facility.

Bathing cloths used for incontinence care are often flushed in toilets and can cause expensive clean-up and plumbing bills.

Medline helps overcome these obstacles with the Opti-use System.

ReadyBath is a Convenient, Easy-to-Use, Patient Bathing System

ReadyBath Features

Customer Value

Pre-moistened, ready-to-use bathing system	Helps reduce the likelihood of cross-contamination
pH balanced, hypoallergenic and requires no rinsing or drying	Helps protect against skin breakdown
Available with antibacterial formulation	Helps kill germs and eliminate odors
Contains Allantoin and Phospholipids	Helps soothe and moisturize the skin
Cost effective as both material and labor costs are reduced	Reduces expense of materials and linens while improving staff satisfaction and cutting bathing time by up to 50%

ReadyBath Ordering Information



Item #	Anti-Bacterial	Fragrance	Cloths Per Pack	Packs Per Case	Resealable
--------	----------------	-----------	-----------------	----------------	------------

ReadyBath Premium (Heavy-weight Cloth)

MSC095100	Yes	Scented	8	24	Yes
MSC095101	Yes	Fragrance-free	8	24	Yes
MSC095102	No	Scented	8	24	Yes
MSC095103	No	Fragrance-free	8	24	Yes
MSC095300	No	Scented	8	24	Yes
MSC095301	No	Fragrance-free	8	24	Yes



ReadyBath Basics (Medium-weight Cloth)

MSC095104	Yes	Scented	8	30	Yes
MSC095105	Yes	Fragrance-free	8	30	Yes
MSC095106	No	Scented	8	30	Yes
MSC095107	No	Fragrance-free	8	30	Yes
MSC095108	No	Scented	5	30	Yes
MSC095109	No	Fragrance-free	5	30	Yes



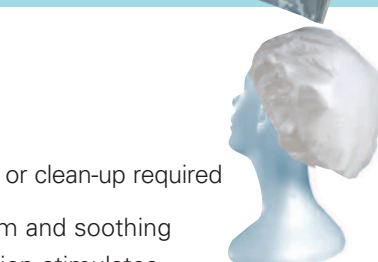
ReadyBath Complete (Light-weight Cloth)

MSC095304	No	Scented	8	30	Yes
MSC095305	No	Fragrance-free	8	30	Yes
MSC095306	No	Scented	5	30	Yes



ReadyBath TPC Total Perineal Care with 3.2% Dimethicone (Medium-weight Cloth)

MSC095223	No	Fragrance-free	3	72	No
MSC095228	No	Fragrance-free	8	30	Yes



ReadyBath Shampoo and Conditioning Cap

MSC095230	No	Scented	1	30	No
* MSC095231	No	Fragrance-free	1	30	No

- Shampoo and condition in one rinse-free step
- Increases patient satisfaction. Patients feel better when their hair is well groomed and family members will appreciate the special care their loved one receives

- Completely disposable; no mess or clean-up required
- Heating the cap provides a warm and soothing feeling while the massaging action stimulates scalp and comforts the patient.



ReadyCleanse™ Wipes



For Incontinent and Quick Clean-ups

- Soft, Spunlace Cloth
- Tamper-evident, resealable label reduces waste
- Can be conveniently located at bedside
- Premoistened with a rinse-free, hypoallergenic and pH balanced formulation



Item #	3.2% Dimethicone	Fragrance	Cloths size	Cloths Per Pack	Packs Per Case
ReadyCleanse					
MSC095280	No	Scented	9" x 13"	24	24
MSC095281	Yes	Fragrance free	9" x 13"	24	24

Aloe Touch Wipes



For Incontinent and Quick Clean-ups

- Soft, Spunlace Cloth
- Can be conveniently located at bedside
- Available in a variety of packaging styles
- Premoistened with a rinse-free, hypoallergenic and pH balanced formulation
- Available in fresh, gender-neutral scent or fragrance free



Item #	3.2% Dimethicone	Fragrance	Cloth size	Cloths Per Pack	Packs Per Case
AloeTouch Wipes, Refill Packs					
MSC263750A	No	Scented	9" x 13"	48	12
MSC263850	No	Fragrance free	9" x 13"	48	12
MSC263950	Yes	Fragrance free	9" x 13"	48	12



AloeTouch Wipes, Flip-top

MSC263655	No	Scented	9" x 13"	48	12
-----------	----	---------	----------	----	----

AloeTouch Wipes, Tub

MSC263701	No	Scented	9" x 13"	48	12
MSC263901	Yes	Fragrance free	9" x 13"	60	12



AloeTouch Wipes, Pop Up Tubs

MSC263702	No	Scented	9" x 13"	48	12
MSC263712	No	Scented	9" x 13"	96	6

Thermal Bond Wipes, Flip-top

MSC263150	No	Scented	7.1" x 7.9"	68	18
-----------	----	---------	-------------	----	----



To Order Call 1-800-MEDLINE or go to www.medline.com